



MEMORY JOGGER

As you begin building your list, it's important to think of everyone you know without prejudging or prequalifying. Don't worry if you've forgotten their last name or don't remember their phone number. Simply write down as much information as you can. Later, we'll use List Builder on PowerZone to utilize some of our sorting and sifting strategies.

For now, we've formulated some questions and a list of possible occupations to help jog your memory:

Who is the most successful person you know?

Who do you know that drives a luxury car?

Who was your best friend in high school?

Who was your best friend in college?

Who was in your wedding party?

Who is your best friend now?

Who is your best friend at work?

Who do you know that's sharp at work?

Who is your neighbor?

Who do you play sports or recreational activities with?

Who do you vacation with?

Who is your brother, sister, brother-in-law, sister-in-law?

Who are your cousins?

Who are your children's friends' parents?

Who do you know from the PTA?

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Who do you know from church?

Who do you know from business organizations or civic groups?

Who is your doctor?

Who is your attorney?

Who is your insurance agent?

Who is the realtor who sold you your house?

If your children are adults, who are your children's sharpest friends?

Who do you know that earns over \$100,000 per year?

Who do you know that's always looking to get ahead in life?

Who do you know that is discontent with their occupation, profession or business?

Who do you know that isn't getting paid what they're worth?

LIST OF OCCUPATIONS

Who do you know that is a(n):

A

Accountant
Actor
Actuary
Administrator
Aerospace engineer
Agent
Agrarian
Agronomist
Air traffic controller
Airman
Alchemist
Ambassador
Anesthesiologist

Analyst
Animal trainer
Antique dealer
Arbitrator
Archbishop
Archer
Archaeologist
Architect
Archivist
Art director
Artist
Assessor
Astrologer
Astronaut
Astronomer
Astrophysicist
Athlete

Attorney at law
Auditor
Author
Aviator

B

Background artist
Bacteriologist
Bailiff
Baker
Banker
Barber
Barrista
Bartender
Beautician
Beekeeper
Biologist
Bishop

Blacksmith
Boatman
Bodyguard
Bondbroker
Bookbinder
Bookkeeper
Bookseller
Brewer
Bricklayer
Broker
Builder
Bureaucrat
Bus Driver
Business analyst
Business owner
Butcher
Butler

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C

Cab driver
Cabinet-maker
Caddy
Calligrapher
Cameraman
Captain
Cardinal
Cardiologist
Carpenter
Cashier
Cellist
Censor
Chamberlain
Chancellor
Chaplain
Cheesemaker
Chemical engineer
Chemist
Chief of Police
Chimney Sweep
Chiropractist
Chiropractor
Choreographer
Civil engineer
Clarinettist
Cleaning staff
Clergyman
Clerk
Clockmaker
Clothier
Clown
Coach
Coast Guard
Cobbler
Comedian
Composer
Computer engineer
Computer programmer
Conductor
Confectioner
Constable
Construction worker
Consul
Consultant
Controller
Copyist
Cook

Coppersmith
Copywriter
Coroner
Corporate executive
Corporate librarian
Correspondent
Cosmetologist
Courier
Cowboy
Crafter
Creative Director
Culinary cooker
Curator
Courier
Custodian
Customs officer

D

Dancer
Dentist
Deputy
(law enforcement)
Designer
Detective
Dietician
Diplomat
Disc jockey
Dishwasher
Dispatcher
Distiller
Diver
Dock laborer
Documentalist
Dogcatcher
Doorman
Dramatist
Draper
Dressmaker
Dressman
Driver
Drummer
Drywaller
Dyer

E

Economist
Editor
Educator

Electrical engineer
Electrician
Elevator
Embalmer
Embroiderer
Embryologist
Engine-driver
Engine fitter
Engineer
Engraver
Entertainer
Entomologist
Entrepreneur
Environmental scientist
Ergonomist
Evangelist
Examiner
Executive
Executor
Exotic dancer
Explorer
Estate Agent
Exterminator
Extra

F

Fabricshearer
Factory worker
Farmer
Fashion designer
Feltmaker
Fence
Ferryman
Financial Analyst
Financial Planner
Financier
Firefighter
Fisherman
Flautist
Flight attendant
Flight engineer
Flight technician
Flight instructor
Floor manager
Florist
Flutist
Forester
Fortune Teller

Fowler
Fruiterer
Furrier

G

Game show host
Garbage collector
Gardener
Gatekeeper
Gemcutter
Genealogist
General
Geographer
Geologist
Geometer
Geophysicist
Government agent
Governor
Graduate student
Grammarians
Graphic designer
Gravedigger
Grocer
Guard
Guide
Guitarist
Gunsmith
Gynecologist

H

Hairdresser
Historian
Host or Hostess
Hotelier
House painter
Hunter
Hydraulic engineer
Hypnotist

I

Illuminator
Illusionist
Illustrator
Importer
Industrial designer
Industrial engineer
Industrialist
Information Technician

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Inker
Innkeeper
Instrument maker
Instructor
Insurer
Intelligence officer
Interior designer
Internist
Interpreter
Interrogator
Inventor
Investment analyst
Investment banker
Investment broker

J

Jailer
Jeweler
Jockey
Journalist
Judge
Juggler
Jurist

K

Knifegrinder
Knifsmith

L

Laboratory worker
Landlord or Landlady
Lanternmaker
Laundress
Law enforcement agent
Lawyer
Leadworker
Leatherer
Lecturer
Lens grinder
Librarian
Lifeguard
Lighthouse-keeper
Lighting technician
Linesman
Linguist
Linkman
Loan officer
Locksmith

Lumberjack
Lyricist

M
Magician
Magistrate
Mailman
Make-up artist

Manager
Manicurist
Manual therapist
Manufacturer
Marbler
Marine
Marketer
Market gardener
Marksman
Marshal
Martial artist
Mason
Masseur or Masseuse
Materials engineer
Mathematician
Mayor
Mechanic
Mechanical engineer
Mediator
Medic
Merchant
Messenger
Meteorologist
Midwife
Milkman or Milkmaid
Miner
Minister
Mirrorer
Missionary
Model
Moneychanger
Moneylender
Moonlighter
Mortagager
Mortician
Music Director
Musician

N

Nanny

Navigator
Netmaker
Notary
Numerologist
Nun
Nurse
Nursemaid

O

Obstetrician
Occupational Therapist
Odontologist
Operator
Ophthalmologist
Optician or Optometrist
Organist
Organizer
Ornithologist
Orthodontist
Orthopaedist
Otorhinolaryngologist

P

Painter
Paramedic
Parker
Park ranger
Party-leader
Pasteler
Pastor
Patent attorney
Patent clerk
Pathologist
Pawnbroker
Peddler
Pediatrician
Percussionist
Pharmacist
Philanthropist
Philologist
Philosopher
Photographer
Physician
Physicist
Physiologist
Physiotherapist
Pianist
Piano tuner

Pilot
Plasterer
Playwright
Plumber
Poet
Police officer
Police inspector
Politician
Political scientist
Poll-taker
Porter
Potter
Poulterer
Preacher
President
Priest
Principal
Printer
Private detective
Proctologist
Procurer
Producer
Professor
Programmer
Proofreader
Psychologist
Public relations officer
Publicist
Publisher

Q

Quartermaster

R

Rabbi
Race driver
Radiologist
Ranchhand
Real Estate Broker
Real Estate Developer
Receptionist
Referee
Registrar
Remedial Teacher
Reporter
Researcher
Retailer
Ropemaker

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Roofer
Roughneck

S

Sailmaker
Sailor
Salesperson
Saxophonist
Scientist
Scout
Screenwriter
Sculptor
Seamstress
Secretary general
Secretary
Security guard
Senator
Sexologist
Sheriff
Shoemaker
Shrimper
Singer
Skinner
Smelter
Social worker
Software engineer
Soil scientist
Soldier
Solicitor

Sound technician
Sous chef
Special agent
Speech therapist
Stage designer
Stockbroker
Street artist
Street musician
Street vendor
Stuntman
Surgeon
Surveyor
Swimmer
Swimming coach
Switchboard operator
Swordsmith
Systems designer
Systems analyst

T

Tailor
Tanner
Tapestry maker
Tattoo Artist
Taxidermist
Taxi driver
Teacher
Teaching assistant
Technical engineer

Technician
Telephone operator
Teller
Test pilot
Theater director
Theologian
Therapist
Toolmake
Toolpusher
Trader
Tradesman
Train conductor
Translator
Trapper
Treasurer
Troubador
Tuner
Tutor

U

Umbrella repairer
Urban planner
Undertaker
Upholder
Upholsterer

V

Valet

Ventriloquist
Veterinarian
Video Editor
Violinist

W

Wagoner
Waiter or waitress
Watchman
Weaponsmith
Weaver
Webmaster
Welder
Window dresser
Wine connoisseur
Woodcarver
Woodcutter
Writer

X

Xylophonist

Z

Zookeeper
Zoologist