



MFH Advisor Compensation

High-level Overview

IMPORTANT MESSAGE REGARDING EARNINGS: Ambit Energy makes no guarantee or promise of income or business. Anyone considering building a full-time or part-time Ambit business should have realistic expectations of their potential income. Learn more at goambit.com/disclaimer.

1 Customer Acquisition Bonuses (CAB) – paid weekly

- Bonus paid in two stages:
 - Pending status (order verified)
 - Energized status (service flowing)
- Bonus amount determined by:
 - Premise type (MF / SF)
 - Product selection (BPO / Standard / Feature-Rich (FR))

2 Customer Residual Income (CRI) – paid monthly

- Commission amount determined by:
 - Usage
 - Product selection
- Bonus amount determined by:
 - Premise type (MF / SF)
 - Product selection (BPO / Standard / Feature-Rich)

3 Monthly Productivity Bonuses (MPB) – paid monthly

- Bonus amount determined by total new energized customers goals
 - Bonuses increase as higher monthly goals are achieved

MFH Advisor Compensation

1 Customer Acquisition Bonus (CAB)

For each customer referred by an Advisor who enters into a customer agreement and successfully completes enrollment with Ambit Energy, the Advisor will receive a CAB payment. Payment amount will be determined by premise type and product selection. Payments will be made once the customer achieves Pending status and Energize status according to the following schedule:

Multi-Family Premises		
Customer Status	BPO	Standard / FR
Pending	\$50.00	\$75.00
Energized	\$90.00	\$135.00
Total	\$140.00	\$210.00

Single-Family and Commercial Premises		
Customer Status	BPO	Standard / FR
Pending	\$50.00	\$75.00
Energized	\$115.00	\$210.00
Total	\$165.00	\$285.00

2 Customer Residual Income (CRI)

On a monthly basis, the Advisor will receive a CRI payment for each enrolled customer who is energized with Ambit Energy according to the following schedule:

Levels	BPO			Standard / FR		
	Band 1	Band 2	Band 3	Band 1	Band 2	Band 3
kWh/mo	500-1500	1501-2500	2501+	500-1500	1501-2500	2501+
Advisor	\$3.50	\$5.50	\$7.50	\$6.20	\$8.10	\$9.75
1	\$0.10	\$0.15	\$0.20	\$0.15	\$0.20	\$0.25
2	\$0.10	\$0.15	\$0.20	\$0.15	\$0.20	\$0.25
3	\$0.10	\$0.15	\$0.20	\$0.15	\$0.20	\$0.25
4	\$0.10	\$0.15	\$0.20	\$0.15	\$0.20	\$0.25
5	\$0.10	\$0.15	\$0.20	\$0.15	\$0.20	\$0.25
6	\$0.10	\$0.15	\$0.20	\$0.15	\$0.20	\$0.25
7	\$0.10	\$0.15	\$0.20	\$0.15	\$0.20	\$0.25

MFH Advisor Compensation

3 Monthly Productivity Bonus (MPB)

On a monthly basis, the Advisor may receive a MPB payment for total monthly customer acquisitions. Customers must be in Energized status by the last day of each month to qualify. MPB payment amounts are determined by customer goals and will pay according to the following schedule:

Customer Goal	Monthly Productivity Bonus (MPB)
200-300	\$500.00
301-400	\$1,000.00
401-500	\$1,500.00
501 - 600	\$2,000.00
601 - 700	\$2,500.00
701 - 800	\$3,000.00
801 - 900	\$3,500.00
901 - 1000	\$4,000.00
1000 Plus	\$4,500.00