



# How You Earn





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## IMMEDIATE INCOME

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Jump Start and Team Builder Bonuses are designed to help you earn money right from the start. These bonuses pay you for enrolling new Customers and helping the new Consultants who you personally sponsor enroll new Customers.

## Jump Start Bonuses

Type	Bonus	Total Customers Required	Time Frame
Jump Start 1	¥5,000	3	4 weeks
Jump Start 2	¥5,000	8	8 Weeks
Jump Start 3	¥2,500	15	8 Weeks
Jump Start 4	¥2,500	20	12 Weeks
Jump Start 5	¥2,500	25	12 Weeks
Jump Start 6	¥2,500	30	12 Weeks
<b>Total</b>	<b>¥20,000</b>		

## Team Builder Bonuses

Type	Bonus*1	Total Customers Required	Time Frame
Team Builder	¥5,000	3	4 weeks

\*1 When you help new Consultants enroll Customers and earn Jump Start 1 Bonus, you also receive a Team Builder Bonus.



## 2

# LEADERSHIP INCOME

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As you build your Ambit business, you will have the opportunity to promote to higher leadership levels within the Ambit sales organization (and earn higher bonuses). The following is a list of the four leadership positions you can attain and a list of the requirements you must meet in order to achieve each position.

## **Regional Consultant (RC)**

1. Personally enroll a total of five pending or energized Customers
2. Personally sponsor two Consultants
3. Develop an initial team of six qualified\*<sup>2</sup> Consultants OR six Consultants and a total of 18 pending or energized Customers within your initial team

## **Senior Consultant (SC)**

1. Personally enroll a total of 10 pending or energized Customers
2. As an RC, personally sponsor two Consultants
3. Develop a Regional Consultant team of 18 qualified\*<sup>2</sup> Consultants OR 18 Consultants and a total of 54 pending or energized Customers within your Regional Consultant team

## **Executive Consultant (EC)**

1. Personally enroll a total of 15 pending or energized Customers
2. As an SC, develop five SCs in your SC organization

## **National Consultant (NC)**

1. Personally enroll a total of 20 pending or energized Customers
2. As an EC, develop five ECs in your EC organization

\*<sup>2</sup> Qualified Consultants = Consultants who have met Customer Requirements for Jump Start 1.

## Consultant Leadership Bonuses (CLB)

Leadership Level	Bonus Per Level <sup>*3</sup>	Total Customers to Qualify
Regional Consultant	¥2,500	5
Senior Consultant	¥4,000	10
Executive Consultant	¥4,000	15
National Consultant	¥1,500	20
<b>Total</b>	<b>¥12,000</b>	

\*3 These bonuses are paid to you each week when a new Consultant in one of your leadership organizations enrolls new energy Customers and earns a Jump Start 1 Bonus.

**Eligibility:** You must have the minimum Customer requirements in Pending or Energized status for your leadership position at the time verification is run each Friday at 11:59:59 p.m. If not, your CLB will be placed in Grace.

**Grace:** If you are not eligible to receive CLB bonuses at the time of verification, your CLB bonuses will be placed in a holding status for three additional verification periods to allow you to re-qualify by accumulating the required number of personal Customers to meet eligibility requirements for the CLB bonuses being held. If, after three consecutive periods you are unable to meet your eligibility requirements, all CLB in hold status will be forfeited, and you will not accumulate future CLB until your eligibility requirements are met.



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## RESIDUAL INCOME

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As you build your team of Customer gathers, you begin to see the power of residual income. Ambit pays you each time a Customer pays their bill—month after month after month. The bigger your team, then more Customers you can get paid on.



## Customer Residual Bonuses (CRB)

Customer Residual Bonuses (CRB) are paid to you each month for every energized Customer in your leadership organization(s) who is in good standing and meets the minimum electricity usage\*<sup>4</sup> requirements to be considered a Band 1 Customer.

Leadership Level	Bonus per level	Customers Required
Regional Consultant	¥25	5
Senior Consultant	¥25	10
Executive Consultant	¥25	15
National Consultant	¥25	20
<b>Total</b>	<b>¥100</b>	

## Customer Residual Income (CRI)

Customer Residual Income (CRI) commissions are paid to you each month for every energized Customer in your leadership organization(s) who is in good standing and meets the minimum electricity usage\*<sup>4</sup> requirements to be considered a Band 1 Customer.

	Band 1	Band 2	Band 3	Total Customers Required
kWh/mo <sup>*5</sup> Levels	200-1,000	1,001-2,500	2,501 +	
0	¥5	¥10	¥20	5
1	¥5	¥10	¥20	5
2	¥10	¥20	¥40	5
3	¥10	¥20	¥40	5
4	¥20	¥40	¥60	10
5	¥30	¥60	¥80	15
6	¥50	¥100	¥150	20
7	¥100	¥200	¥300	20

\*4 Residential, Small Commercial (Lighting A, B and C or low-voltage power Customers)

\*5 The monthly electricity usage of each Customer

**Eligibility:** You must have the minimum Customer requirements in Pending or Energized status for your leadership position at the time verification is run at 11:59:59 p.m. on the last day of each month. If not, your CRB and CRI commissions will be placed in Grace.

**Grace:** If you are not eligible to receive CRB and CRI commissions at the time of verification, your CRB and CRI commissions will be placed in a holding status for one additional verification period to allow you to re-qualify by accumulating the required number of personal Customers to meet eligibility requirements for the CRB and CRI Commissions being held. If, after one additional period you are unable to meet your eligibility requirements, all CRB and CRI commissions in hold status will be forfeited, and you will not accumulate future CRB or CRI until your eligibility requirements are met.



