



AMBITENERGY®

3

Three

Ways to Earn

1

Immediate Income

2

Leadership Income

3

Residual Income

1

Immediate Income

Jump Start and Team Builder Bonuses were designed to help you earn money right from the start. These bonuses pay you for doing two things: gathering Customers and helping others do the same thing.

Jump Start Bonuses

| Type | Bonus | Total Cust. Points Required | Time Frame |
|--------------|-----------------|-----------------------------|------------|
| Jump Start 1 | \$100.00 | 5* | 4 weeks |
| Jump Start 2 | \$100.00 | 10 | 8 Weeks |
| Jump Start 3 | \$50.00 | 15 | 8 Weeks |
| Jump Start 4 | \$50.00 | 20 | 12 Weeks |
| Jump Start 5 | \$50.00 | 25 | 12 Weeks |
| Jump Start 6 | \$50.00 | 30 | 12 Weeks |
| Total | \$400.00 | | |

*4 Customers in Texas.

Your personal website counts as two of the required Customer points.
Bundled Customers: In some areas, Customers are able to get Ambit service for both natural gas and electricity at the same location. These Customers are called “bundled” Customers*. Bundled Customers equal one Customer point toward Jump Start Bonuses. However, a bundled Customer does count as two points for promotion to the next level.

Team Builder Bonuses

When you help your newly sponsored Consultant gather their Customers and earn their Jump Start 1 Bonus, you also receive a Team Builder Bonus.

| Type | Bonus | Total Cust. Points Required | Time Frame |
|--------------|----------|-----------------------------|------------|
| Team Builder | \$100.00 | 5** | 4 weeks |

**4 Customers in Texas.

**In order to qualify for upline promotions, the new MC must meet Jump Start 1 requirements. (4 TX/5 OM)*

2

Leadership Income

As you build a team, you will have the opportunity to promote to higher Leadership levels within your organization (and earn higher bonuses).

Regional Consultant (RC)

- Personally gather a total of five pending or energized Customer points
- Personally sponsor two Marketing Consultants
- Develop an initial team of six Marketing Consultants

Senior Consultant (SC)

- Personally gather a total of ten pending or energized Customer points
- As an RC, personally sponsor two Marketing Consultants
- Develop a Regional Consultant team of 18 Marketing Consultants

Executive Consultant (EC)

- Personally gather a total of 15 pending or energized Customer points
- As an SC, develop five SCs in your SC organization

National Consultant (NC)

- Personally gather a total of 20 pending or energized Customer points
- As an EC, develop five ECs in your EC organization

The Leadership Bonuses below are paid in addition to any Team Builder Bonuses.

| Leadership Level | Bonus Per Level | Total Bonus Paid | Personal MCs | Total Cust. Points to Qualify |
|----------------------|-----------------|------------------|--------------|-------------------------------|
| Marketing Consultant | - | - | \$100.00 | - |
| Regional Consultant | \$55.00 | \$55.00 | \$155.00 | 5 |
| Senior Consultant | \$80.00 | \$135.00 | \$235.00 | 10 |
| Executive Consultant | \$80.00 | \$215.00 | \$315.00 | 15 |
| National Consultant | \$25.00 | \$240.00 | \$340.00 | 20 |
| Total | \$240.00 | | | |

Note: You must have the minimum Customer requirements for your leadership position at the time verification is run at 11:59:59 p.m. CT Friday. If not, your CLB will be placed in a holding status for three additional verification periods to allow you to re-qualify.

After three consecutive periods of being unable to meet these requirements, all CLB in hold status will be purged. You will not accumulate future CLB until these are met.

This is the most exciting part of the Ambit Compensation model because this kind of income can help you achieve financial freedom.

Customer Residual Bonuses (CRB)

These bonuses pay on all energized Customers that any MC gathers in your organization to unlimited levels in Bands 1-5.

| TEXAS | | |
|----------------------|-----------------|------------------|
| Leadership Level | Bonus per level | Total Bonus Paid |
| Regional Consultant | \$0.25 | \$0.25 |
| Senior Consultant | \$0.50 | \$0.75 |
| Executive Consultant | \$0.75 | \$1.50 |
| National Consultant | \$0.50 | \$2.00 |
| Total | \$2.00 | |

| ALL OTHER MARKETS | | |
|----------------------|-----------------|------------------|
| Leadership Level | Bonus per level | Total Bonus Paid |
| Regional Consultant | \$0.25 | \$0.25 |
| Senior Consultant | \$0.25 | \$0.50 |
| Executive Consultant | \$0.25 | \$0.75 |
| National Consultant | \$0.25 | \$1.00 |
| Total | \$1.00 | |

3

Residual Income

Residential Customer Residual Income (CRI)

These commissions pay you for maintaining energized Customers (up to seven levels). The amount paid per Customer varies based on the state and the amount of energy used by the Customer (band range).

| TEXAS | | | | | | |
|--------|-----------|-------------|-------------|-------------|---------|---------------------------|
| Levels | Band 1 | Band 2 | Band 3 | Band 4 | Band 5 | Total Cust. Pts. Required |
| kWh/mo | 500-2,500 | 2,501-4,000 | 4,001-6,000 | 6,001-8,000 | 8,001+ | |
| You | \$0.05 | \$0.10 | \$0.30 | \$0.50 | \$0.75 | 4 |
| 1 | \$0.10 | \$0.20 | \$0.40 | \$1.00 | \$2.00 | 4 |
| 2 | \$0.20 | \$0.40 | \$0.80 | \$1.50 | \$3.00 | 4 |
| 3 | \$0.40 | \$0.80 | \$1.50 | \$2.00 | \$4.00 | 4 |
| 4 | \$0.75 | \$1.00 | \$2.00 | \$3.00 | \$5.00 | 10 |
| 5 | \$1.00 | \$1.50 | \$3.00 | \$4.00 | \$6.00 | 15 |
| 6 | \$1.50 | \$2.50 | \$4.00 | \$5.00 | \$7.00 | 20 |
| 7 | \$2.00 | \$3.50 | \$5.00 | \$7.00 | \$10.00 | 20 |

ALL OTHER MARKETS*

| RESIDENTIAL & SMALL COMMERCIAL | | | | | | LARGE COMMERCIAL ⁺ | | Total Cust. Pts. Required |
|--------------------------------|-----------|-------------|-------------|-------------|-------------|-------------------------------|---------|---------------------------------|
| Levels | Band 1 | Band 2 | Band 3 | Band 4 | Band 5 | Band 1 | Band 2 | |
| kWh/mo | 200-1,000 | 1,001-2,500 | 2,501-4,000 | 4,001-5,500 | 5,501-8,500 | 8,501-25,000 | 25,001+ | |
| THERM/mo | 50-250 | 251-500 | 501-750 | 751-1,000 | 1,001+ | | | |
| You | \$0.05 | \$0.10 | \$0.15 | \$0.20 | \$0.30 | \$10.00 | \$32.00 | 4 |
| 1 | \$0.05 | \$0.15 | \$0.20 | \$0.30 | \$0.45 | \$2.00 | \$8.00 | 4 |
| 2 | \$0.10 | \$0.20 | \$0.40 | \$0.50 | \$0.75 | \$1.00 | \$3.25 | 4 |
| 3 | \$0.20 | \$0.30 | \$0.50 | \$1.00 | \$1.00 | \$1.50 | \$4.25 | 4 |
| 4 | \$0.30 | \$0.50 | \$1.00 | \$1.50 | \$2.00 | \$3.00 | \$6.50 | 10 |
| 5 | \$0.40 | \$0.75 | \$1.25 | \$1.75 | \$2.50 | \$3.50 | \$9.00 | 15 |
| 6 | \$0.70 | \$1.00 | \$1.50 | \$2.25 | \$3.50 | \$5.50 | \$12.00 | 20 |
| 7 | \$1.50 | \$2.25 | \$3.00 | \$4.50 | \$6.00 | \$9.00 | \$18.00 | 20 |

* Residential and Small Commercial Rates

California Band 1 April-October 25-250 THERMS

Illinois Band 1 May-September 25-250 THERMS

+ Large commercial bands 1 & 2 are only for ComEd, IL and PA

TEXAS COMMERCIAL

| SMALL COMMERCIAL | | | | | | LARGE COMMERCIAL | | Total Cust. Pts. Required |
|------------------|-----------------|------------------|-------------------|-------------------|-------------------|--------------------|----------|---------------------------------|
| Levels | Band 1 | Band 2 | Band 3 | Band 4 | Band 5 | Band 1 | Band 2 | |
| kWh/ mo | 1,250- 4,000 | 4,001- 10,000 | 10,001- 20,000 | 20,001- 30,000 | 30,001- 50,000 | 50,001- 200,000 | 200,001+ | |
| You | \$1.00 | \$5.00 | \$15.00 | \$22.00 | \$32.00 | \$42.00 | \$100.00 | 4 |
| 1 | \$0.75 | \$3.00 | \$8.00 | \$11.00 | \$13.50 | \$15.00 | \$30.00 | 4 |
| 2 | \$0.75 | \$1.00 | \$2.50 | \$2.75 | \$3.25 | \$4.00 | \$7.00 | 4 |
| 3 | \$1.00 | \$1.50 | \$3.00 | \$3.25 | \$4.25 | \$5.00 | \$8.00 | 4 |
| 4 | \$1.50 | \$2.00 | \$4.00 | \$5.00 | \$6.50 | \$7.00 | \$11.00 | 10 |
| 5 | \$2.00 | \$3.00 | \$5.00 | \$7.00 | \$9.00 | \$11.00 | \$19.00 | 15 |
| 6 | \$2.50 | \$5.00 | \$7.00 | \$9.25 | \$12.00 | \$15.50 | \$27.50 | 20 |
| 7 | \$4.00 | \$6.00 | \$10.00 | \$13.25 | \$19.00 | \$25.00 | \$50.00 | 20 |

Note: Your number of pending and energized Customers determines the number of levels of downline Customers for which you will be paid CRI.

For example, you need to personally enroll ten Customers to qualify for CRI through four levels, and 20 through all seven. Customer counts are verified on the last day of each month at 11:59:59 p.m. CT. If you qualified for a particular payout level but this count falls short, your CRI will be held for an additional month to allow you to re-qualify. If you fail to qualify after the second month, the CRI at that former level will be purged and won't be paid. You will not accumulate future CRI for those levels until your minimum Customer requirements are met.

Affiliate Program

In addition to the Marketing Consultant position, there is also a Customer gathering-only Affiliate position. Affiliate Consultants earn monthly residual income based on the state and energy usage level (band).

| TEXAS RESIDENTIAL | | | | | |
|-----------------------------|---------------|---------------|---------------|----------------|----------------|
| Level | Band 1 | Band 2 | Band 3 | Band 4 | Band 5 |
| 6 Levels Up | \$0.10 | \$0.10 | \$0.10 | \$0.10 | \$0.10 |
| Affiliate Sponsor | \$0.75 | \$1.25 | \$2.00 | \$2.75 | \$4.00 |
| Affiliate Consultant | \$4.00 | \$6.00 | \$9.00 | \$12.00 | \$15.00 |

| ALL OTHER MARKETS - RESIDENTIAL & SMALL COMMERCIAL | | | | | |
|--|---------------|---------------|---------------|---------------|---------------|
| Level | Band 1 | Band 2 | Band 3 | Band 4 | Band 5 |
| 6 Levels Up | \$0.05 | \$0.05 | \$0.05 | \$0.05 | \$0.05 |
| Affiliate Sponsor | \$0.25 | \$0.25 | \$0.75 | \$1.50 | \$2.00 |
| Affiliate Consultant | \$2.00 | \$3.50 | \$5.00 | \$7.50 | \$9.00 |

| TEXAS SMALL COMMERCIAL | | | | | |
|-----------------------------|---------------|----------------|----------------|----------------|----------------|
| Level | Band 1 | Band 2 | Band 3 | Band 4 | Band 5 |
| 6 Levels Up | \$0.50 | \$0.50 | \$0.50 | \$0.50 | \$0.50 |
| Affiliate Sponsor | \$3.00 | \$6.00 | \$12.00 | \$17.00 | \$27.00 |
| Affiliate Consultant | \$6.00 | \$11.00 | \$20.00 | \$30.00 | \$50.00 |

Solar Compensation

1

Solar Immediate Income

Solar verification and activation can take up to six months from enrollment to energized status. Solar Acquisition Bonuses are designed to help you earn money during this process as customers reach critical approval goals, such as signed contracts and energized status.

Solar Acquisition Bonuses

| Type | Bonus | Solar Customer Status |
|--------------|-----------------|-----------------------|
| SAB 1 | \$250.00 | Pending Status |
| SAB 2 | \$250.00 | Energized Status |
| Total | \$500.00 | |

Note: Solar Customers can trigger Jump Start Bonuses if gathered within first 28 days of new MC's enrollment.

2

Solar Residual Income

These commissions pay you for maintaining energized Solar Customers (up to seven levels).

| Solar Residual Income | | |
|-----------------------|---------------------|---------------------------|
| Levels | Monthly Commissions | Total Cust. Pts. Required |
| You | \$2.00 | 4 |
| 1 | \$0.25 | 4 |
| 2 | \$0.05 | 4 |
| 3 | \$0.05 | 4 |
| 4 | \$0.05 | 10 |
| 5 | \$0.05 | 15 |
| 6 | \$0.05 | 20 |
| 7 | \$0.05 | 20 |

Solar Residual Bonuses

These bonuses pay on all energized Customers that any MC gathers in your organization to unlimited levels.

| SOLAR RESIDUAL BONUSES | | |
|------------------------|-----------------|------------------|
| Leadership Level | Bonus per level | Total Bonus Paid |
| Regional Consultant | \$0.25 | \$0.25 |
| Senior Consultant | \$0.25 | \$0.50 |
| Executive Consultant | \$0.25 | \$0.75 |
| National Consultant | \$0.25 | \$1.00 |
| Total | \$1.00 | |